



# SkyPOS

Proven and Reliable Software System



## SkyPOS ONBOARD RETAIL SOFTWARE

“Trusted by more airlines than any other onboard retail solution worldwide”

### What is included in SkyPOS?

- » An intuitive touch screen design designed for speed and ease of use by the crew.
- » The capability to process more payment types than any other onboard POS system. SkyPOS can process: Cash, Foreign Currency, Vouchers, Travellers Cheques, Prepayment cards, Credit Cards, Chip and Pin, Contactless payment technology (facilitating any sale under £15 to be processed in a matter of seconds) and Near Field Communication (allowing you to pay for goods via electronic cash bag (mobile phone).
- » 3DES encrypted fully PCI/DSS, EMV, Common Criteria, bank certified for online and offline Chip and Pin and Contactless payments onboard.
- » Improved speed of stock and cash reconciliation and management reporting utilising GPRS communication from the aircraft (once on the stand) straight to the bank and back office system in a matter \ of minutes.
- » All manner of frequent flyer program integration to enable the passenger to collect or spend points in flight.
- » Virtual or Weightless Products (since 1990). Available to date is an endless array of onward travel options, attractions like Disney and Madame Tussauds and home deliverable gifts like flowers, perfume and chocolates.
- » A crew training mode which can be switched on to aid new or returning crew to navigate the application.
- » Pre order can be processed from the airline website, catalogue or even purchased onboard for the return journey. (SkyPOS was the first onboard software to ever process Pre Order for Virgin Atlantic back in 1995).
- » Onboard Promotions and Special Offers are available in a multitude of formats and are all configurable by Management Tools found in Novo's back Office systems SkyBOS and Pro Logistica.
- » Bespoke software development to meet the exact requirements of the individual airline or concessionaire.

## Benefits of SkyPOS:

- » Facilities additional Revenue streams to maximise profit margins
- » Delivers faster management reporting and banking reconciliation using GPRS data transfer
- » Creates an audit trail which heightens control and ultimately reduces shrinkage
- » Provides detailed reporting which optimizes product mix and price point
- » Heightened data security with full end to end encryption from the moment the card is swiped to the moment the funds appear in your bank
- » Delivers full automation via electronic interface from the hand held terminal to the banks and back office system to the cashiers office, marketing, purchasing and HR Scheduling
- » Brings increased efficiency and unrivalled levels of operational speed
- » Enables complex calculations like, special offers, multiple foreign currencies, loyalty points and VAT allocation
- » Helps to remove human error
- » Provides key marketing and management information
- » Heightens customer perception of the operator via this cutting edge, professional and highly reliable retail solution.

## BACK-END SYSTEM

### CONTROL OF:

- » Logistics » Deliveries
- » Purchasing » Stock

### CONSOLIDATION OF:

- » Sales » Product Usage
- » Income » Commission

### BAR PACKING/CREW ROOM MODULE

- » Journey » Scheduling
- » Promotions » Planning

### SALES ON-BOARD

Data captured on terminal equipped with memory key, or via the terminals on-board memory, or via real-time GPRS download.





Number Seven, Clarendon Place,  
Royal Leamington Spa,  
Warwickshire, CV32 5QL, UK

+44(0) 1926 831 173  
mail@novoivc.com  
**www.novoivc.com**

